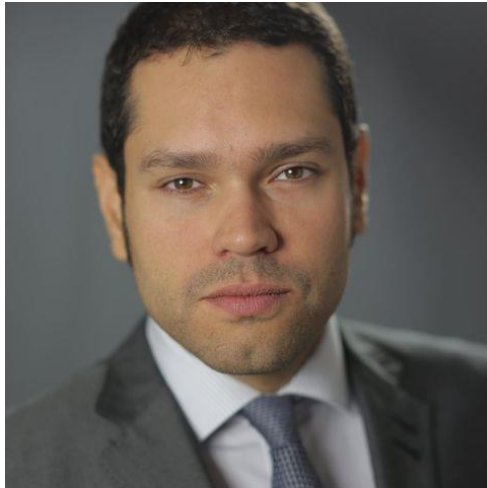


MoAB

Recognition counselling for foreign qualifications



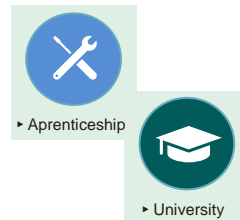
- Daniel Santos, counsellor of INBAS in Frankfurt (Germany)

MoAB - Target group and goal setting

Target
group



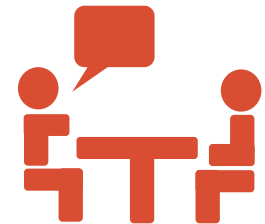
Foreign
qualification



Goal



Expert advice





Recognition counselling

Diverse age group

- often 25-45 years

Diverse countries of origin

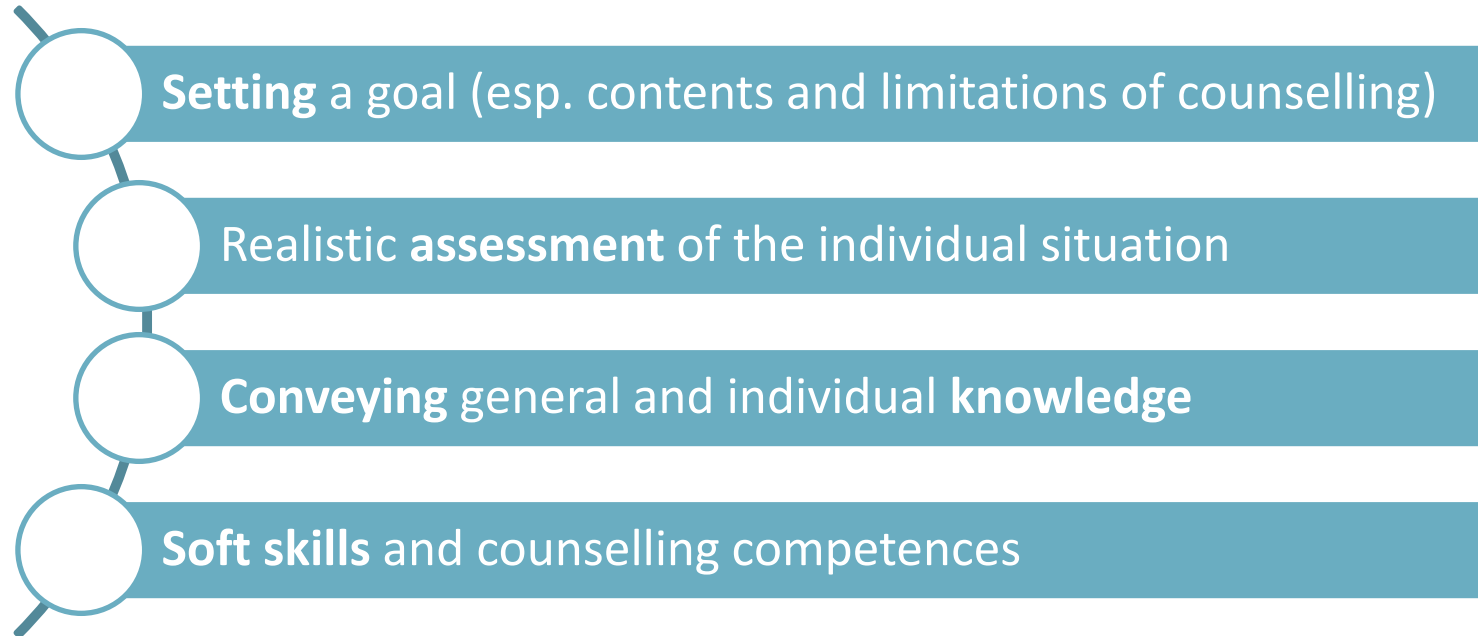
- Often from Syria, Turkey, Iran...

Diverse qualifications

- Often economists, teachers, engineers



Factors for success





Factors for success

- Eye level communication (not trying to convince, allowing for diverse perspectives)
- Common grounds for **communicating** (paying attention to intercultural contexts)
- Referring to other experts and **networking**
- Transnational perspective